



ROBERTO MAGALLANES

QA LEAD / SENIOR QA ANALYST

ABOUT ME

Senior QA professional with 10 years of experience across fintech, banking, logistics, healthcare, and SaaS. Has owned the full QA lifecycle as both sole QA resource and QA Lead on Salesforce and Microsoft Dynamics 365 implementations, with zero critical production escapes. Builds API testing frameworks in Postman and Swagger, automates regression with Playwright, and works daily with AI-assisted QA: reusable agents, test design mapped from the codebase, and checking AI-generated output for gaps and results that don't hold up.

TECH SKILLS

- **AI-Assisted QA:** Claude Code (CLI, repo context mapping), MCP-based QA workflows, reusable AI agents and skills, AI test case generation, validation of AI-generated output, natural-language visual automation (Seldon)
- **API Testing:** Postman (collections, environments, variables, scripts, assertions, authentication, data-driven testing), Swagger, REST, HTTP
- **Automation Tools:** Playwright (TypeScript / JavaScript), CI/CD integration
- **Programming & Query Languages:** JavaScript, TypeScript, SQL, Python (in progress)
- **Databases & Tools:** SQL (CRUD, data integrity validation, relational schemas), browser DevTools (network, console), Git
- **Test Management:** JIRA, Azure DevOps, qTest, TestRail, Qase, LambdaTest, QMetry, Zephyr
- **CRM Platforms:** Salesforce (Lightning, profiles, roles, permission sets, record types), Microsoft Dynamics 365
- **Operating Systems & Platforms:** Android, iOS, Web
- **Methodologies:** Agile, Scrum, Waterfall, Kanban, CI/CD

CONTACT



+52 812 036 7228



r.magallanes@gmail.com



linkedin.com/in/roberto-magallanes



Monterrey, México

PROFESSIONAL EXPERIENCE

Umbrage - Senior QA Analyst / QA Lead

Apr 2022 - Present

- Owned QA for a Salesforce CRM platform serving 26–28 active client programs, running full manual test cycles and UAT across all of them in parallel.
- Promoted to QA Lead and ran a team of 6 testers for 3+ years. Wrote the QA process and documentation standards the client later used for handover.
- Moved test management from qTest to LambdaTest in the first five months, making it the single place test cases, regression suites, and reporting lived.
- Built API testing frameworks in Postman and Swagger, owning back-end validation for POS systems and third-party integrations.
- Led AI-assisted regression design for a partner automation platform: mapped application screens, flows, and behavior from the codebase using Claude Code via CLI, then wrote and structured the resulting suites in Qase, a tool proposed and rolled out across the account.
- Built reusable AI-assisted QA agents and workflows, and checked AI-generated test output for gaps and unreliable results before it reached execution.
- Ran regression through a natural-language visual automation tool, feeding approved suites as experiments against live environments, with a direct feedback channel to the vendor's engineers.
- Validated Salesforce Lightning applications across multiple orgs, one per program, running the same flows org by org to confirm functional consistency across record types, page layouts, and business logic. Triaged defects with developers and admins.
- Tested role-based access control on an enterprise field-operations platform, checking profile, role, and permission-set boundaries against what each user could reach.
- Put Playwright automation into CI/CD pipelines and worked with distributed EMEA teams across time zones on desktop automation platforms for Mac and Windows.
- Gave live QA sign-off in weekly release ceremonies with client stakeholders, project managers, and senior leadership. No critical production escapes across any active program.

Softtek - QA Manual Tester / Senior QA / QA Lead

Aug 2015 - Feb 2022

- Sole QA resource on Microsoft Dynamics 365 enterprise projects, owning testing strategy across front-end, back-end, and external integrations.
- Built the test case repository from scratch and set up the JIRA, Zephyr, and TestRail workflows the team used to track defects across sprints.
- Built a Postman API testing framework and validated data integrity with SQL queries across Dynamics CRM modules and third-party integrations.
- Ran the ALM/TFS to Azure DevOps migration and set up Playwright for automated regression.